

Lanier Worldwide Pricing Proposal
Prepared For State of Georgia - Georgia Technology Authority
Digital Systems w/ Color Purchase Pricing - GTA000119

Monthly Volume Bracket	Model / Description	Lanier Product Number	MSRP \$	% Disc. From List	Purchase Price	Service Plans for Years 2 - 5				
						Annual Service Base Charge \$	Monthly B&W Click Allowance	B&W Click Charge \$	Monthly Color Click Allowance	Color Click Charge \$
8,000 - 25,000	LD430c Digital Copy / Scan / Print System (30/30 PPM)	216-1234	12,550.00	47%	8,357.50	240.00	ZERO	0.0090	ZERO	0.0850
						2,550.00	25,000	0.0085	ZERO	0.0850
	BN3000 1-Bin Tray	216-7159	322.00	42%	186.76					
	SH3000 Internal Shift Tray	216-7161	322.00	42%	186.76					
	SR3010 Finisher (500 Sheet / 30 Sheet Stapling)	216-1237	1,032.00	42%	598.56					
	SR790 Finisher (1,000 Sheet / 50 Sheet Stapling)	479-1333	1,410.00	42%	817.80					
	SR3000 Booklet Finisher (50 Sheet Stapling)	216-1236	3,000.00	42%	1,935.00					
	PU3000 Punch Kit for SR3000	216-7163	729.00	42%	422.82					
	Finisher Bridge Unit BU3000	216-7160	196.00	42%	113.68					
	Copy Data Security Unit Type A	481-0933	755.00	42%	437.90					
	Data OverWrite Security Unit Type D	216-7093	400.00	42%	232.00					
	Keycounter Bracket Type H	481-0105	95.00	42%	55.10					
	PB3000 Paper Bank (2 x 500 Sheet)	216-7157	1,256.00	42%	728.48					
	PB3010 Large Capacity Tray (2 x 1,000 Sheet)	216-7158	1,461.00	42%	847.38					
	Cabinet Stand FAC30	216-7185	195.00	42%	113.10					
	<u>Fax Accessories</u>									
	Fax Option Type C3000	216-7167	1,123.00	42%	651.34					
	G3 Interface Unit Type C3000	216-7168	693.00	42%	401.94					
	32 MB Memory Expansion	481-0174	185.00	42%	107.30					
	Optional Handset	481-0393	70.00	42%	40.60					
	<u>Print Accessories</u>									
	PostScript 3 Option Type C3000	216-7169	1,260.00	42%	730.80					
	File Format Converter Type C	481-7053	600.00	42%	348.00					
	MFP Web Browser Unit Type B	481-7059	85.00	42%	49.30					
	USB 2.0 Host Type A	481-7057	150.00	42%	87.00					
	IEEE 1284 (Parallel) Interface Board Type A	481-0786	99.00	42%	57.42					
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	42%	275.50					
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	42%	217.50					
	BlueTooth Interface Type 2238	481-0789	360.00	42%	208.80					
	Camera Direct Print Card Type A	216-7170	60.00	42%	34.80					
	<u>Connectivity/Delivery Charges</u>									
	Local Connect Charge	990-8611	125.00		125.00					
	Network Print Connect Charge	990-8612	250.00		250.00					
	Network Scan Connect Charge	990-8652	250.00		250.00					
	Delivery/Freight Charge	202-9808	165.00		165.00					

Pricing does not include System Integration Charges which apply to all connected units & software products.

Purchase Plan:

1. Includes 12 months service coverage.
2. Includes all parts and labor including drums.
3. Excludes all consumables.

Lanier

LD430c Digital Copier
Peoplesoft Number Vendor ID #264739
Lanier Worldwide, Inc
Monthly Volume Bracket 8,000 - 25,000