

**Lanier Worldwide Pricing Proposal**  
**Prepared For Georgia Technology Authority (State of Georgia)**  
**Digital MFP Purchase Pricing**

Monthly Volume Bracket	Model / Description	Lanier Product Number	List Purchase Price \$	% Disc. From List	Base + Clicks Service		FMV Lease Plans			
					MONTHLY B&W Click Allowance	Click W/Toner Charge \$	Monthly Payment Amount \$			
							24 Mos	36 Mos	48 Mos	60 Mos
8,000 - 25,000	LD330 Digital System (30 PPM)	479-1749	6,895.00	52%	ZERO	0.0120	181.71	125.08	107.67	97.51
					25,000	0.0115	449.21	392.58	375.17	365.01
	Reversing Auto Document Feeder DF83	216-7123	1,265.00	47%			32.76	21.29	17.76	15.70
	Copier Platen Cover	481-0397	95.00	47%			2.46	1.60	1.33	1.18
	PT280 1-Bin Internal Exit Tray	481-0459	319.00	47%			8.26	5.37	4.48	3.96
	Offset Shift Tray Type 1027 (250 Sheet)	481-0460	319.00	47%			8.26	5.37	4.48	3.96
	SR820 Finisher (500 Sheet / 30 Sheet Stapling)	479-1334	1,025.00	47%			26.54	17.25	14.39	12.72
	SR790 Finisher (1,000 Sheet / 50 Sheet Stapling)	479-1333	1,410.00	47%			36.51	23.73	19.80	17.50
	Finisher Bridge Unit (Req. w/ SR820 & SR790)	481-0464	200.00	47%			5.18	3.37	2.81	2.48
	Hard Disk Drive Type 3030	481-0932	485.00	47%			12.56	8.16	6.81	6.02
	VM Card Type B	481-0916	100.00	47%			2.59	1.68	1.40	1.24
	Copy Data Security Unit Type A	481-0933	755.00	47%			19.55	12.70	10.60	9.37
	Data OverWrite Security Unit Type D	216-7093	400.00	47%			10.36	6.73	5.62	4.97
	Key Counter Bracket Type 1027	481-0478	95.00	47%			2.46	1.60	1.33	1.18
	User Account Enhance Unit Type E	481-0877	175.00	47%			4.53	2.94	2.46	2.17
	PS500 Large Capacity Tray / Stand (2,000 Sheets)	481-0477	1,435.00	47%			37.16	24.15	20.15	17.81
	PS490 Paper Bank / Stand (2 x 500 Sheet)	481-0457	1,245.00	47%			32.24	20.95	17.48	15.45
	Cabinet Stand FAC20	481-0776	185.00	47%			4.79	3.11	2.60	2.30
	<i>Fax Accessories</i>									
	Fax Option Type 303 (G3:33.6 Kbps)	481-0929	1,095.00	47%			28.36	18.43	15.37	13.59
	G3 Interface Type 3030	481-0930	650.00	47%			16.83	10.94	9.13	8.07
	32 MB Memory Expansion	481-0174	185.00	47%			4.79	3.11	2.60	2.30
	Optional Handset	481-0393	70.00	47%			1.81	1.18	0.98	0.87
	<i>Print / Scan Accessories</i>									
	RPCS Print Option Type 3010	481-7135	365.00	47%			9.45	6.14	5.12	4.53
	PCL Print Option Type 3010	481-7136	710.00	47%			18.39	11.95	9.97	8.81
	Scan Option Type 3010	481-7137	875.00	47%			22.66	14.72	12.28	10.86
	Scan / Print Package Type 3010	481-7133	1,950.00	47%			50.50	32.81	27.38	24.20
	256 MB Memory Expansion	481-0682	430.00	47%			11.14	7.24	6.04	5.34
	PostScript 3 Kit Type 3010	481-7138	545.00	47%			14.11	9.17	7.65	6.76
	File Format Converter Type B	481-0679	600.00	47%			15.54	10.10	8.42	7.45
	IEEE 1284 (Parallel) Interface Board Type A	481-0786	99.00	47%			2.56	1.67	1.39	1.23
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	47%			12.30	7.99	6.67	5.90
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	47%			9.71	6.31	5.26	4.65
	Bluetooth Interface Unit Type 325	216-7092	340.00	47%			8.80	5.72	4.77	4.22
	Delivery/Freight Charge	202-9808	145.00				7.08	4.60	3.84	3.40
	Network Print Connect Fee	990-8612	250.00				12.22	7.94	6.62	5.86

**Base + Clicks Service Plan:**

1. Includes all parts and labor including drum & developer (PCU).
2. Includes black toner only (Excludes staples and paper).
3. See Lanier Master Agreement for specific service/maintenance terms and conditions.

**\*\*\* Pricing does not include System Integration Charges which apply to all connected units & software products.**

**Lanier**

LD330 Digital Copier  
 Peoplesoft Number Vendor ID #264739  
 Lanier Worldwide, Inc  
 Monthly Volume Bracket 8,000 - 25,000