

PRESS RELEASE

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LANIER LAUNCHES LD360/LD370/LD380/LD390 SERIES HIGH-VOLUME DIGITAL IMAGING SYSTEMS

*Up To 90 Pages Per Minute Printing Expands Productivity While Functionality Delivers
Superior Performance*

West Caldwell, N.J., June 18, 2009 – Lanier today announced its new LD360/LD370/LD380/LD390 Series of black-and-white multifunction products (MFPs), among the most competitive, technologically advanced high-volume MFPs on the market. The series features an array of advanced functionalities, comprehensive security capabilities and professional finishing options to efficiently manage every aspect of the document workflow. The devices combine speed and quality to ensure top-notch productivity and performance that today's large workgroups require, and augment an already strong Lanier high-volume product line.

The LD360/LD370/LD380/LD390 Series provides exceptional value to customers via faster print speeds, quick warm-up times and larger paper tray capacities to increase day-to-day productivity. With speeds of 60 pages per minute (ppm), 70 ppm, 80 ppm and 90 ppm, respectively, the series gets more done in less time. The series cuts down wait time with warm-up times from Power Off starting at 30 seconds for the LD360, and first copy speeds, ranging from 3.3 seconds to 4.2 seconds (depending on device). Standard paper capacity is an ample 4,300 sheets, including dual front-loading paper trays able to hold 550 sheets each.

With the new 150-sheet color single pass duplex scanner, clocking in with speeds of up to 55 color originals-per-minute and 80 monochrome originals-per-minute, scanning jobs can be completed in a fast and efficient manner. Users can also produce crisp, professional documents with 1200 x 1200 dots per inch (dpi) resolution, perfect for high quality newsletters, legal documents or patient records. Keeping the environment in mind, the LD360/LD370/LD380/LD390 Series is equipped with standard duplexing to cut down on paper use and energy save mode. Ninety percent of the energy consumed by a copier is used when it is idle; however, with the energy save mode the unit goes into low power mode after 15 minutes of non-use.

The LD360/LD370/LD380/LD390 Series helps streamline document management by offering features that simply make sense, from document capture and distribution, to storage and management, to cost and assessment. Understanding that different workspaces have different needs, Lanier equipped the new MFPs with the Java-compatible Software Development Kit (SDK) to enable users to create specialized custom applications. The devices also feature Lightweight Directory Access Protocol (LDAP) to directly search local databases and quickly locate Scan-to-Email addresses. The Stored Print option speeds up the process of reprinting by locking in document configurations without the need to re-process files or re-program settings. Optional facsimile hardware comes equipped with LAN faxing, enabling users to send documents to a fax number directly from the desktop. In addition, incoming faxes can be forwarded to a desktop or network folder, preventing documents from sitting in the fax machine outbox.

The LD360/LD370/LD380/LD390 Series gets the job done right with a variety of optional finishing units, enabling businesses to tailor the devices to suit workgroup needs. Customers in legal, financial and educational industries will benefit from the new in-line FD5000 Multi-Fold Unit. The unit offers six different types of folds including Z-Fold, Letter Fold-in (tri-fold), Letter Fold-out (tri-fold), Gate Fold and Double Parallel Fold (four-fold) which enhance Lanier's current finishing offerings. Users also can produce saddle stitched booklets for students or clients quickly and cost-effectively with the BK5010 Production Booklet Maker. In addition, for proposals, presentations and other professional documents, users can energize black-and-white

documents with pre-printed full-color covers using the Cover Interposer.

Understanding that workgroups of all sizes must be vigilant against document theft, Lanier equipped the LD360/LD370/LD380/LD390 Series with cutting-edge security measures. To maintain productivity without sacrificing security, the devices use a Card Authentication Package, a feature that enables users to authenticate network credentials with the simple swipe of a card, automatically identifying the user and cutting down on the time needed to manually input user information into the MFP's interface. The LD360/LD370/LD380/LD390 Series also defends documents against hard drive theft with the DataOverwriteSecurity System (DOSS) which erases latent image data after every print job. Users can encrypt sensitive PDFs and even encrypt PDF transmission to protect documents as they are passed from person-to-person. Unauthorized Copy Control, which embeds a masking pattern that obscures copies if users attempt to duplicate originals, and Locked Print, which only releases documents for output after a user has entered an authorized password, also keep documents confidential and in the hands of approved users.

The Lanier LD360 has an MSRP starting at \$18,000; the Lanier LD370 has an MSRP starting at \$23,000; the Lanier LD380 has an MSRP starting at \$28,000; and the Lanier LD390 has an MSRP starting at \$33,000.

For more information Lanier products, visit <http://www.lanier.com>.

About Lanier Worldwide, Inc.

Lanier's broad line of award winning products helps customers succeed in finding the right document management system to meet their needs, delivering solutions and services that increase efficiency, reduce cost, and improve document workflow. Lanier's solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, wide format systems, as well as a full range of software applications for printing and document management. Lanier is a brand of Ricoh Americas Corporation, based in West Caldwell, NJ. For more information on Lanier products, visit www.lanier.com.

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All referenced product names are the trademarks of their respective companies.

Lanier LD360/LD370/LD380/LD390 Series

Engine/Copier Specifications	
Memory (RAM)	Basic Models: 512 MB std/1.5 GB max SP Models: 1.5 GB std/max
HDD	160 GB
First-Copy Speed	LD360: 4.2 seconds LD370/LD380: 3.5 seconds LD390: 3.3 seconds
Warm-up Time (From Power Off)	LD360/LD370: 30 seconds LD380: 60 seconds LD390: 300 seconds
Copy Speed	60/70/80/90 copies/minute multiple sets (Letter LEF)
Original Size	Up to 11" x 17"
Copy Size	5.5" x 8.5" – 11" x 17"
Copy Resolution	True 1200 x 1200 dpi
Grayscale	256 levels
Zoom	24% - 400% in 1% increments
Standard Paper Capacity	Tray 1: 1,550 sheets x 2 (tandem) = 3,100 (Letter); Trays 2 & 3: 550 sheets each (user adjustable) Bypass: 100 sheets Total Standard/Max.: 4,300/8,300 sheets
Paper Weight	Trays 1 – 3: 14 to 34 lb. Bond Bypass (Thick Paper Mode): 14 to 110 lb. Index (216 g/m ²)
Power Source	120V/60Hz/20A (Requires dedicated 20A outlet) LD390: 208-220V/60Hz/20A (Requires dedicated 20A outlet)
Dimensions (WxDxH)	27.2" x 31.1" x 45.9"
Weight	478.4 lbs.
Printer Specifications	
CPU	Intel Celeron M 1.0 GHz
Print Speed	LD360: 60 ppm LD370: 70 ppm LD380: 80 ppm LD390: 90 ppm
Memory Capacity	1 GB DDR-SDRAM
Network Protocol	TCP/IP, IPX/SPX, IPv4, IPv6, SMB, AppleTalk
PDL	Standard: RPCS, PCL5e, PCL6 Optional: Adobe PostScript 3

Print Resolution	PCL5e: 300/600 dpi PCL6: 600/1200 dpi PS 3: 300/600/1200 dpi RPCS: 200/600/1200 dpi
Drivers	PCL5e/PCL6: Windows 2000/XP/Server 2003/Vista/Server 2008 XPS Driver: Windows Vista/Server 2008 RPCS: Windows 2000/XP/Server 2003/Vista/Server 2008, Macintosh OS 8.6 and later, Mac OS X Classic, Mac OS X Native v. 10.1 and later
Standard Interfaces	10BaseTX Ethernet/100BaseTX Ethernet; USB 2.0
Optional Interfaces	IEEE 1284 (Parallel); IEEE 802.11a/b/g (Wireless LAN; Bluetooth; Gigabit Ethernet
Scanner Specifications	
Scanning Speed	Color: 55 ipm (simplex)/90 ipm (duplex) Black & White: 80 ipm (simplex)/ 130 ipm (duplex)@ 200 dpi 8.5" x 11"
Optical Resolution	100 dpi – 600 dpi (100 -1200 dpi with TWAIN)
Grayscale	256 Levels
Output Format	Single/Multi-Page TIFF and PDF; Single-Page JPEG
Standard Interfaces	Ethernet 10Base-T/100Base-TX
Optional Interfaces	IEEE 802.11a/b/g, Gigabit Ethernet
Drivers	Network TWAIN Driver & WIA Driver (download driver from Web site)
Scan-to-Email	Yes (up to 500 addresses per send)
LDAP Support	Yes (Version 3)
Max Stored Destinations	2,000
Authentication	SMTP/POP before SMTP
Scan-to-Folder	Yes (up to 50 folders per job)
Protocol Support	SMP, FTP, NCP
Scan-to-Media	USB/SD Card
Facsimile Specifications (Optional)	
Type	ITU-T (CCIT) G3, Additional G3 (optional)
Circuit	PSTN, PBX
Resolution	200 x 100dpi (Standard Mode); 200 x 200dpi (Detail Mode); 400 x 400 dpi (Super Fine Mode; available with optional SAF memory)
Modem Speed	33.6Kbps with auto fallback
G3 Transmission Speed	Approximately 2 seconds (JBIG)

Compression Method	MH, MR, MMR, JBIG
Scan Speed	0.70 seconds/page (Standard/Detail/Super Fine Mode; LTR SEF)
Auto Dialing	2,000 Quick Dials; 100 Group Dials (500 locations each)
SAF Memory Capacity	Standard: 4 MB (approximately 320 pages) Maximum: 28 MB (approximately 2,240 pages) with memory option
Additional Modes	Internet Fax by e-mail (T.37), IP Fax (T.38), LAN Fax, Fax Forward to E-Mail/Folder, LDAP Support
Options	G3 Interface Unit Type 9001 (provides one additional G3 line; up to two lines may be added for a maximum of three lines); 32 MB Memory 400 dpi/SAF