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Lanier Website: www.lanier.com

CONTACT: Russell Marchetta
Lanier
(973) 882-2075
russell.marchetta@ricoh-usa.com

Brian Gawron
Peppercom
(212) 931-6167
bgawron@peppercom.com

**LANIER LAUNCHES THE
LW324 and LW326**

Versatile Wide Format Multifunction Products Deliver Advanced User Options

West Caldwell, NJ, July 25, 2007 – Lanier today launched the Lanier LW324 and LW326 wide format products. The new Lanier LW324 and LW326 allow users to securely print, copy, scan, distribute and archive documents all from a compact unit.

The Lanier LW324 and LW326 products bring high quality production in-house, producing crisp, clear black & white documents at 600 dpi resolution. Print copies are produced and distributed quickly with the quality of an original. By simply selecting the type of original document (text/photo, drawing or special), the Lanier LW324 and LW326 will automatically adjust to produce sharp, clear reproductions. Users can also increase copy/scan/print productivity by editing documents or stamping them with the dates, page numbers or other data prior to filing or retrieving documents for reprinting. Additionally, handling awkward wide format documents is simple with multiple input and output choices, and changing the paper is a snap thanks to the front-loading paper roll trays and flanges, and optional paper cassette tray. Equipped with an 80 Gigabyte Document Server, the Lanier LW324 and LW326 products also offer temporary storage for copies, prints or scans. Users can view, manage, distribute or reprint stored documents directly from their PC or at the system control panel.

To expand printing capabilities, the Lanier LW324 and LW326 products have the choice of two controller options to meet the specific needs of businesses. The Embedded Printer Controller option maintains a small, single footprint and easily handles the most common file formats making it a simple solution for smaller architectural or engineering firms and workgroups. Simple, intuitive web printing allows users to combine documents with supported file formats to batch print a single project job document. Extensive security levels, Windows, Postscript and HDI drivers make this a simple, fast, and comprehensive printing solution. The External RW-3600 Printer Controller is another option that operates with maximum speed, advanced capabilities and the flexibility to print directly from CAD, Windows, Mac, Unix, and AS/400 operating systems making it an ideal network solution.

In order to provide excellent productive and efficient scanning options, the Lanier LW324 and LW326 also offer two scanner options. The embedded scanner with GW architecture allows the user to preview images up to 12” by 18” prior to transmission. In addition, it features four different scanning tasks. Scan-to-Email eliminates postage and overnight costs by instantly emailing documents anywhere across the world. Scan-to-Folder converts paper copies to electronic files and stores them anywhere on the network, saving space and time. Furthermore, Scan-to-FTP sends large files quickly by bypassing the mail server, while Scan-to-URL reduces network congestion by sending a URL or NCP link instead of sending an entire file.

The second option is the RW-3600 Controller with Scan Option, which allows users to instantly view full images for editing and merging, as well as the “drag and drop” feature that enables the addition of documents to job sets anywhere in the directory. The RW-3600 Controller Scan Option can also capture metadata at the time of scanning for easy archiving and retrieval and scans to multi and single-page documents in a number of raster file formats as well as PDF’s.

More information on the LW324 and LW326 wide format products can be found at www.lanier.com.

About Lanier Worldwide, Inc.

Lanier's broad line of award winning products helps customers succeed in finding the right document management system to meet their needs, delivering solutions and services that increase efficiency, reduce cost, and improve document workflow. Lanier's solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, wide format systems, as well as a full range of software applications for printing and document management. Lanier is a brand of Ricoh Americas Corporation, based in West Caldwell, NJ. For more information on Lanier products, visit www.lanier.com.

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The Lanier LW324 and LW326 Wide Format Products Specifications

General Specifications	
Printing Process	Electro-photographic printing
Copying Speed:	LW324: 4 cpm; 2.36 ips (D-Size) LW326: 6 cpm; 3.14 ips (D-Size)
Warm-up Time	Less than 120 seconds
First Copy Time	34 seconds
Copy/Print/Scan Resolution	600 dpi x 600 dpi
Original /Copy Size	Maximum: 36" x 590" (49ft) Minimum: 8.5" x 8.5" 36" x 78" bypass
Multiple Copies	1 to 99 (ten key input)
Paper Source	1 or 2 roll paper cassette drawer (optional) Paper cassette tray (optional)
Standard Hard Drive	80 GB
Standard Memory	1 GB (Shared with Copy/Printer/Scanner applications)
Dimensions (WxDxH)	42.5" x 25" x 22"
Weight	235 lbs
Power Source	120 V 15 A 60Hz
Power Consumption	1,440 Watts maximum
Embedded Printer Controller (Option)	
Print Speed	LW324: 2ppm E-size SEF 4ppm D-size LEF LW326: 3ppm E-size SEF 6ppm D-size LEF
Print Resolution	Up to 600 dpi
HDD	80GB (shared with Copy/Scanner applications)
Supported Drivers	RPCS, PS3 Emulation, HDI
Supported File Formats	HP-GL ½, HP-RTL, TIFF, CALS, PDF
Network Protocol	TCP/IP, IPX/SPX, AppleTalk
RW-3600 Printer Controller	
PC Server Requirements	External PC Server
PC Requirements Operating System	Windows 2000 Professional SP4, Windows XP Professional SP2 or Windows Vista
PCI Interface Slot	2.0 or higher x 1 with 3.3 V or 5 V auto adaptive, maximum load 5A
RAM Memory	Minimum 2GB for 49" printing/scanning

	19.68' or less: Minimum 1024MB
Hard Drive	20GB free space
Print Controller Speed	LW324: 2ppm @ A0/E size SEF 4ppm @ A1/D size LEF LW326: 3ppm @ A0/E size SEF 6ppm @ A1/E size LEF
File Formats	HP-GL, HP-GL2, HP-RTL, TIFF Calcomp906/907, WMF, BMP, CAL(1&2), T6X, CIT, PCX, RLC
Embedded Scanning (Option)	
Scanner Resolution	Up to 600 dpi
Scan File Size (Document Size same as Copier)	Email: 128-102, 400KB Email & Folder: Up to 2000MB
Scanning Speed	LW324: 2 spm E-size 2.36 ips 4 spm D-size 2.36 ips LW326: 3 spm E-size 3.14 ips 6 spm D-size 3.14 ips
Scanning Features	Same as for copier plus Scan-to-Email, Scan-to-Folder, Scan-to-URL, Scan-to- NCP, Twain Scanning
File Formats	TIFF, PDF and JPEG
RW-3600 Scanning (Option)	
Maximum Continuous Scan Speed	LW3264: 6spm D-size LEF LW326: 6spm D-size LEF
Resolution	150-600 dpi
Scan Size	8.26" x 11.6" 36" x 11.9" 36" x 19.2' with SP setting 36" x 49.2' with SP setting
Scanning Features	Scan to Email, Folder, SMB, FTP, NCP, Integrated Editor, Archive
File Format	TIFF (single/multi- page,uncompressed/G3/G4), T6X, BMP, RLC, HP-RTL, PCX, CALS 1&2
Scanner Software	SCANTOOL