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LANIER PRINTERS RECEIVE FIVE BLI SPRING 2007

“PICK OF THE YEAR” AWARDS

Lanier LD016 Named BLI's "Pick" in MFP Category

West Caldwell, NJ, July 5, 2007 – Lanier today announced that Buyers Laboratory (BLI) has named two Lanier color printers and three Lanier monochrome printers to its list of Spring 2007 “Picks of the Year.”

In the small workgroup inkjet printer category, the Lanier GX5050N was chosen as the BLI “Pick” while the Lanier LP440C was named “Outstanding Large Workgroup Color Laser Printer.” Also, the Lanier LP131n and the LP136n were both honored as “Picks” in the “Outstanding Mid-size Workgroup Monochrome Printer” category. Additionally, the Lanier LD016, tested in its SPF configuration, was named BLI's "Pick" in the monochrome legal-size Segment 1 Multifunctional Product (MFP) category.

The BLI “Pick of the Year” awards are presented semi-annually to the products that perform best in their respective categories throughout BLI's in-depth lab testing. All nominated devices are evaluated in several critical performance areas including reliability, image quality, productivity, print drivers, feedback to workstations, administrative utilities, ease of use, network setup, toner yield and cost of ownership.

Color Printers

The GX5050N printer uses GelSprinter technology, which provides the print quality of a laser printer with the affordability of inkjet. A budget-conscious workgroup printer, the GX5050N was honored for its ability to offer cost per page (CPP) that is among the

lowest for comparable inkjet printers and overall high-efficiency rates. BLI also noted features such as its ability to offer excellent feedback to users and its proprietary RPCS driver, which allows users to save settings under custom icons.

The Lanier LP440C is a versatile color laser printer solution that allows for affordable in-house production of professional-quality prints. Besides offering a flawless reliability performance, BLI selected the LP440C as a leading large workgroup color printer for its superior economy, thorough administrative and security utilities and admirable print image quality.

Monochrome Printers

The Lanier LP131n/LP136n are designed for small and mid-sized workgroups and serve as highly productive, yet economical desktop solutions. Through its testing, BLI commended the Lanier LP131n/LP136n for productivity and output quality, as well for offering higher than average toner yields, which translates to decreased downtime and lower cost per page. In addition, BLI noted that the two printers are easy to set-up and manage on the network, and offer excellent feedback to its users via Lanier's advanced administrative utilities.

An all-in-one black-and-white system with a compact design, the Lanier LD016 enables users to manage nearly any document management task quickly and easily. The multifunctional device features standard copy, network print, scan and fax capabilities, as well as above average memory and paper capacities. During BLI's analysis, it proved to be highly reliable over the course of its durability test. BLI also found the Lanier LD016 to be user-friendly, highlighting the logically placed control panel keys and functionality.

To learn more about Lanier's full line of products, please visit www.lanier.com.

About Buyers Laboratory

For 46 years, Buyers Laboratory has been the leading independent office-equipment testing lab and business consumer advocate. In addition to publishing the industry's most comprehensive and accurate test reports on office document imaging devices, each

representing months of exhaustive hands-on testing in BLI's 10,000-square-foot lab, the company has been the leading source for extensive databases of specifications and pricing on copiers, printers, fax machines and multifunctional products. The company's databases cover more than 6,000 products and have a long-standing reputation for being the industry's most trustworthy and complete. They are available to BLI subscribers in the form of printed specification guides and online via the company's bliQ competitive information service. This encyclopedic resource also provides quick and easy access to BLI's First Look Reports, Field Test Reports, Lab Test Reports, Solutions Reports, Digital Imaging Review and Business Consumer's Advisor newsletters and OEM library.

In addition to the testing of office equipment for its subscribers, Buyers Laboratory provides a vast array of confidential for-hire private testing services that includes document imaging device beta and pre-launch testing, performance certification testing, consumables testing (such as paper, toner, ink, photoconductors and print controllers) and print media testing (including virgin and recycled papers). Buyers Laboratory's consulting division, the Buyers Alliance, provides comprehensive purchasing support services to business consumers in the process of acquiring office equipment, which includes the creation of customized RFPs, user needs assessments and analyses of vendor responses.

For more information on Buyers Laboratory, please visit www.buyerslab.com, call (201) 488-0404 or email info@buyerslab.com.

About Lanier

Lanier's broad line of award winning products helps customers succeed in finding the right document management system to meet their needs, delivering solutions and services that increase efficiency, reduce cost, and improve document workflow. Lanier's solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, wide format systems, as well as a full range of software applications for printing and document management. Lanier is a brand of Ricoh Americas Corporation, based in West Caldwell, NJ. For more information on Lanier products, visit www.lanier.com.

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