

Media Contact:

Diane Magee
Lanier Worldwide, Inc.
770-621-1222
media@lanier.com

For Immediate Release

**LANIER INTRODUCES TWO POWERFUL DIGITAL MULTIFUNCTION PRODUCTS
FOR SMALL OFFICES AND MIDSIZE WORKGROUPS**

LD335 and LD345 offer digital copying, network printing, scanning, faxing, finishing

Atlanta, Ga., January 16, 2007 --- Lanier Worldwide, Inc. today launched the Lanier LD335 and LD345 digital multifunction products (MFPs). Both deliver 35 or 45 black-and-white pages per minute for digital copying and network printing with 600 dpi resolution. Scanning is standard, and options include faxing and finishing. The systems will be available immediately.

“In today’s fast-paced environments, end-users need to be able to produce high-quality documents quickly and deliver them efficiently — across the office and around the world,” said Dominic Pontrelli, vice president of Marketing for Lanier. “The Lanier LD335 and LD345 provide all the technology to realize these goals and achieve very high productivity.”

Three configurations are available for each model. The stand-alone copier produces up to 35 or 45 pages per minute. The scan/print version adds 35 or 45 ppm network printing and a long list of scanning features, including scan-to-email, scan-to-folder, scan-to-NCP, and scan-to-URL. Finally, an RPCS-only print controller offers cost-effective network printing. Both print-ready models also offer optional Super G3 and IP faxing.

“These two versatile systems are ideal for small offices, midsize workgroups, and departments with up to 100 users,” Pontrelli said.

--more--

Security features include Microsoft® Windows® network authentication, Hold Print, Stored Print, and a detailed job log. The RPCS print driver also offers Copy Guard Protection, which renders output from these systems illegible if unauthorized users attempt to copy documents on a similarly enabled device.

ABOUT LANIER

Lanier Worldwide, Inc. is a wholly owned subsidiary of Ricoh Corporation, the Americas sales and marketing unit of Ricoh Company, Ltd., a \$17.1 billion global manufacturer of digital copier/printers. Lanier helps its customers succeed by understanding their unique document management needs and delivering systems and services that increase efficiency, reduce cost, and improve document workflow. Award-winning solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, and wide format systems, as well as facilities management and outsourcing services.

Lanier distinguishes itself through DOCutivity®, a unique methodology used to develop innovative solutions to achieve business results. Lanier has earned industry-wide recognition for dedication to customer service, driven by a company philosophy called Customer Vision®. Founded in 1934, Lanier is based in Atlanta, Georgia, USA. For more information, please visit www.lanier.com.

###