

Media Contact:

Diane Magee
Lanier Worldwide, Inc.
770-621-1222
media@lanier.com

For Immediate Release

**LANIER INTRODUCES FOUR POWERFUL DIGITAL MULTIFUNCTION PRODUCTS WITH
ADVANCED DOCUMENT MANAGEMENT CAPABILITIES**

LD316, LD320d, LD316L, LD320dL combine copy/print/scan/fax features in a small footprint

Atlanta, Ga., March 2, 2007 --- Lanier Worldwide, Inc. today launched the Lanier LD316, LD320d, LD316L, and LD320dL digital multifunction products (MFPs). The LD316 and LD320d combine digital copying, powerful network printing, advanced scanning, and faxing capabilities in a compact design that is ideal for low-volume workloads in small businesses, workgroups, and offices. The LD316L and LD320dL deliver simple PCL6 network printing, basic TWAIN scanning, and digital monochrome copying capabilities for Microsoft® Windows® environments at very aggressive price points.

“These systems consolidate up to four vital functions into a single footprint, enabling small offices and other low-volume users to make common tasks simpler and set a more productive pace,” said Dominic Pontrelli, vice president of Marketing for Lanier.

Each system delivers either 16 or 21 black & white digital copies or prints per minute with 600 dpi resolution. All four systems also feature 600 dpi scanning. In addition, the LD316 and LD320d offer Super G3 fax modems and Internet, LAN, and IP faxing, as well as scan-to-email/folder, and optional PostScript 3 printing.

“With these four MFPs, users will save time, money, and valuable office space because they only need to set up, maintain, and network one device with all the necessary functions,” Pontrelli said.

--more--

All of the systems have a wide range of productive features. The LD320d and LD320dL feature stackless duplexing for printing and copying two-sided documents. PDF Direct Print eliminates network congestion, allowing users to print from PDFs without opening applications. The Refined Print Command Stream (RPCS) icon-based print driver lets users apply settings and run jobs with one click of the mouse.

ABOUT LANIER

Lanier Worldwide, Inc. is a wholly owned subsidiary of Ricoh Corporation, the Americas sales and marketing unit of Ricoh Company, Ltd., a \$17.1 billion global manufacturer of digital copier/printers. Lanier helps its customers succeed by understanding their unique document management needs and delivering systems and services that increase efficiency, reduce cost, and improve document workflow. Award-winning solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, and wide format systems, as well as facilities management and outsourcing services.

Lanier distinguishes itself through DOCutivity[®], a unique methodology used to develop innovative solutions to achieve business results. Lanier has earned industry-wide recognition for dedication to customer service, driven by a company philosophy called Customer Vision[®]. Founded in 1934, Lanier is based in Atlanta, Georgia, USA. For more information, please visit www.lanier.com.

###