

FOR IMMEDIATE RELEASE
Lanier Web Site: www.lanier.com

CONTACT: Russell Marchetta
Lanier
(973) 882-2075
russell.marchetta@ricoh-usa.com

Andrew Stein
Peppercom
(212) 931-6190
astein@peppercom.com

LANIER ANNOUNCES NEW VERSION OF PRINT & COPY CONTROL MODULE

West Caldwell, NJ, June 7, 2007 – Lanier introduced today a new version of its Print & Copy Control (PCC v3) software solution embedded in its multifunction products (MFPs). Print & Copy Control integrates with Equitrac Office™ 4 and Equitrac Express™ 4 software solutions to offer several enhancements that further manage content and information and offer a secure environment for Lanier MFPs.

Print & Copy Control creates a secure environment where only authenticated users can release their documents through a PIN code, user ID/password or an identification card. By allowing the user to manage all account information and reporting from one central location, Print & Copy Control saves both time and money by eliminating the need to install, configure and service external copy control terminals. All transactions are processed for centralized accounting and reporting, helping organizations define a document output strategy that delivers new levels of efficiency and cost-effectiveness. The software is simply installed on the hard drive of the MFP and is controlled on the built-in front panel touch-screen display.

In addition, this new version of Print & Copy Control contains several upgrades not found on the previous edition. First of all, Print & Copy Control now supports network installation for easier deployment and configuration in Enterprise environments. Its new server-based licensing and pricing model uses 1, 10, 100 and 500 MFP license packs, enabling businesses that connect multiple MFPs through a network to integrate its machines seamlessly. Furthermore, Print & Copy Control now offers optional external

card reader support for security authentication, which is compatible with several card readers including Magstripe, HID proximity, Legic and Milfare.

Print & Copy Control works in conjunction with the Equitrac Office 4 and Equitrac Express 4 software solutions. As the world's leader in document accounting and cost-recovery software, Equitrac's renewed solutions allow for easy and effective control of document output costs. This continued partnership enhances both companies' mutual commitment to provide organizations an effective solution to monitor and manage documents and expenses. Equitrac Office 4 and Equitrac Express 4 integrate seamlessly with Lanier's Print & Copy Control, providing businesses with the best possible content management tools.

About Equitrac Corporation

Equitrac Corporation is the recognised leader and most trusted name worldwide in intelligent cost recovery and print management solutions. Backed by an unmatched R&D programme and the largest team of cost recovery experts in the world, Equitrac enjoys preferred technology partnerships with the world's leading providers of hardware and software solutions for the office environment. From the Fortune Global 100 to college campuses, within the AMLAW 200 and in municipalities across the globe, Equitrac solutions are at work helping organisations recover costs, reduce waste, increase returns and maximise efficiency in printers, copiers and multifunction devices. For more information, visit www.equitrac.com.

About Lanier

Lanier's broad line of award winning products helps customers succeed in finding the right document management system to meet their needs, delivering solutions and services that increase efficiency, reduce cost, and improve document workflow. Lanier's solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, wide format systems, as well as a full range of software applications for printing and document management. Lanier is a brand of Ricoh Americas Corporation, based in West Caldwell, NJ. For more information on Lanier products, visit www.lanier.com.

#