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For Immediate Release

**LANIER INTRODUCES COST-EFFECTIVE MULTIFUNCTION PRODUCT FOR WORKGROUP
APPLICATIONS**

***AC122L offers all-in-one capabilities ideally suited for retail, real estate, and insurance
applications***

Atlanta, Ga., January 23, 2007 --- Lanier Worldwide, Inc. today launched the Lanier AC122L, a digital multifunction product (MFP) that delivers 22 digital copies or prints per minute with 600 dpi resolution, scanning and faxing features. Designed for low-volume applications, the AC122L provides an affordable way to upgrade from a desktop printer to a more versatile multifunction device. The system will be available immediately.

“Many end-users need a system with more power and functionality than a laser printer, yet does not compromise the budget,” said Dominic Pontrelli, vice president of Marketing for Lanier. “The AC122L is ideal for these users. It fits perfectly in retail stores and kiosks, real estate and insurance offices, and small corporate workgroups that need a simple, all-in-one system.”

The AC122L is designed for stand-alone configurations and offers full-color, 600 dpi scanning and 33.6 kbps faxing with 2.5 seconds-per-page scan speed.

“This MFP provides all the essential document management features end-users need in a space-saving design that is easy to operate,” Pontrelli said. “With the AC122L, users can handle a wide range of tasks for an affordable price.”

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The AC122L also features a specialized USB 2.0 port that accepts USB flash drives. The port allows users to scan originals and store them on the drive, or print files directly from the drive.

ABOUT LANIER

Lanier Worldwide, Inc. is a wholly owned subsidiary of Ricoh Corporation, the Americas sales and marketing unit of Ricoh Company, Ltd., a \$17.1 billion global manufacturer of digital copier/printers. Lanier helps its customers succeed by understanding their unique document management needs and delivering systems and services that increase efficiency, reduce cost, and improve document workflow. Award-winning solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, and wide format systems, as well as facilities management and outsourcing services.

Lanier distinguishes itself through DOCutivity[®], a unique methodology used to develop innovative solutions to achieve business results. Lanier has earned industry-wide recognition for dedication to customer service, driven by a company philosophy called Customer Vision[®]. Founded in 1934, Lanier is based in Atlanta, Georgia, USA. For more information, please visit www.lanier.com.

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